

#### **COOPERATION AGREEMENT**



# BETWEEN FACULTY OF LETTERS STATE UNIVERSITY OF MALANG AND GO STUDY GLOBAL EDUCATION

#### ABOUT

## ALUMNI RECRUITMENT PROGRAM, INTERNSHIP, RESEARCH AND COMMUNITY SERVICE

NUMBER: **5.10 23/UN32.2/KS/2023** NUMBER: **GSNNG2023M15-15** 

Today, Thursday the 5th of the month October 2023, the undersigned:

- 1. Dr. Moch. Syahri, S.Sos., M.Si.: Dean of the Faculty of Letters, State University of Malang, who was appointed based on Chancellor's Decree Number: 4.11.7/UN32/KP/2022, in this case acting for and on behalf of the Faculty of Letters, State University of Malang located on Jalan Semarang 5 Malang, hereinafter referred to as THE FIRST PARTY.
- 2. Ms. QIN Ziyan: CEO of Go Study Global Education, Go Study domiciled on 1105, Building 4#, Nanning Xin Xi Gang, Luban Road 95#, Nanning, Guangxi Zhuang Autonomous Region, P.R.C. in this case acting on behalf of the Go Study Global Education hereinafter referred to as the SECOND PARTY;

THE FIRST PARTY and THE SECOND PARTY are hereinafter collectively referred to as THE PARTIES, and each is referred to as a PARTY.

**THE PARTIES** first explain the following matters:

- a. that the **FIRST PARTY** is a State University belonging to the Government of the Republic of Indonesia by Presidential Decree No. 93 of 1999 dated 4 August 1999 which organizes Higher Education and operates in the fields of Education, Research and Community Service and is responsible to the Chancellor of the State University of Malang.
- b. that the **SECOND PARTY** is a professionals international education consulting company, possesses abundant international education resources and experience, excelling in expanding international collaboration channels.
- c. that each **PARTY** has the ability to provide support in an institutional Cooperation Agreement that is mutually beneficial, based on the Joint Agreement between the State University of Malang (UM) and the Go Study with Number UN32/KS/2023 and Number GSNNG2023M15-15 regarding Alumni recruitment program, internship programs, research and community service.



Based on the matters above, **THE PARTIES** agree to bind themselves to each other in a Cooperation Agreement on Collaboration regarding Alumni recruitment program, internship programs, research and community service (hereinafter referred to as the **Agreement**), with the following terms and conditions.

# ARTICLE 1 GENERAL REQUIREMENTS

In this **Agreement** what is meant by:

- (1) Alumni recruitment program, including:
  - a. cooperation in the publication of information both offline in the campus environment and virtually (online) regarding job vacancies,
  - b. organizing job fairs,
  - c. recruitment for students and/or alumni.
- (2) Internship Program, including:
  - a. Providing internship program opportunities for students,
  - b. Supporting the MBKM learning program to carry out internships for one semester.
  - c. Internship+employment model that offers final year bachelor students one year internship opportunity within Chinese enterprises in Indonesia
- (3) Research fields include:
  - Become a partner in scientific forums in the field of language, literature, and culture, and literacy in supporting activities to improve and develop Human Resources, such as scientific meetings, training, seminars, webinar to Chinese Student, workshops, Co-teaching online course, offline mutual visit program, and/or other activities in the field of research.
- (4) Fields of Community Service, including:

  Become a community service partner in supporting institutions/society/communities, such as training, seminars, workshops, assessments.

# ARTICLE 2 SCOPE

The scope of this **Agreement** includes:

- (1) The implementation of the scope of this agreement will be followed by the academic community from departments within the Faculty of Letters, State University of Malang, namely: Mandarin Language Education Study Program.
- (2) Integratedly plan, implement, assess and develop every form of cooperation to achieve mutual agreement.
- (3) Realizing every form of cooperation in providing and utilizing infrastructure and personnel within the limits of each party's capabilities.



(4) Other fields agreed upon by THE PARTIES.

## ARTICLE 3 OBJECTIVE

**Agreement** This collaboration aims to mutually utilize and develop the human resource potential of both parties for mutual interests and progress.

## ARTICLE 4 RIGHTS AND OBLIGATIONS

## (1) THE FIRST PARTY has the right to:

- a. Get opportunities for students to increase experience and knowledge according to fields deemed necessary;
- b. Get the opportunity to participate in discussions, seminars, workshops, the implementation process of which will be arranged later; And
- c. Intern students receive an internship place and food allowance per student in accordance with the company's internal budget.

#### (2) THE FIRST PARTY is obliged to:

- a. Helping to provide opportunities for students from the Mandarin Language Education Study Program, Faculty of Letters, State University of Malang who will undertake internship activities;
- b. Periodically carry out activities related to company activities which include discussions, seminars, workshops, the implementation process of which is regulated later;
- c. Provide information and direction to students to comply with work regulations that apply at the place of internship; And
- d. Monitoring and evaluating activities whose implementation schedule is previously agreed upon.

## (3) **THE SECOND PARTY** has the right to:

- a. It is permissible to choose students from the Mandarin Language Education Study Program who will carry out internships in accordance with the company's qualifications;
- b. Get the opportunity to become a partner in research, community service, seminars, and so on; And
- c. Get the opportunity to recruit alumni from the Mandarin Language Education Study Program, State University of Malang.

## (4) THE SECOND PARTY is obliged to:

a. Providing experience and knowledge to students of the Mandarin Language Education Study Program, Faculty of Letters, State University of Malang in increasing their insight into areas deemed necessary by both parties;



- b. Periodically carry out activities related to company activities which include discussions, seminars, workshops, the implementation process of which is regulated later; And
- c. Willing to be invited by the FIRST PARTY in order to provide information about the world of business and the world of work from a practitioner's perspective for students or alumni tailored to the needs of the FIRST PARTY in the form of presentations, seminars, guest lectures, or other activities.
- d. Intern students will participate in the business processes of the enterprise and get payment.
- e. After graduation, interns can smoothly transfer to fulltime employment by reaching an agreement with the company.
- f. This program provides intern students with the opportunity to study in China, enabling them to broaden their international horizons and enchance their personal skills.

## ARTICLE 5 DURATION OF THE AGREEMENT

The term of this **Agreement** is 5 (five) years and can be extended or terminated prematurely according to the agreement **of the PARTIES.** 

# ARTICLE 6 ACTIVITY COSTS

Activity costs are borne by BOTH PARTIES.

## ARTICLE 7 CORRESPONDENCE

- (1) Submission of notification letters to **the FIRST PARTY** regarding cooperation is addressed to:
  - Dr. Kusubakti Andajani, M.Pd. Deputy Dean III Faculty of Letters
- (2) All letters or notifications sent by each **PARTY** to the other **PARTY**, regarding and/or matters relating to this **Agreement**, shall be made in writing via correspondence and/or email at the following address:

#### FIRST PARTY:

Dr. Kusubakti Andajani, M.Pd.

Deputy Dean III Faculty of Letters

Address

: Jalan Semarang 5 Malang

Telephone

: (0341) 551312

Fax

: (0341) 551921

Email

: Sastra@um.ac.id



#### SECOND PARTY:

Ms. QIN Ziyan

Address

: 1105, Building 4#, Nanning Xin Xi Gang, Luban Road 95#,

Nanning, Guangxi Zhuang Autonomous Region, P.R.C.

Telephone

: +86 18628959372

Email

: info@go-study.cn

# ARTICLE 8 FORCE MAJEURE

- (1) Each **PARTY** is released from responsibility for delays or failures in fulfilling the obligations contained in this **Agreement** which are caused or caused by events beyond the control of each **PARTY** which are classified as *force majeure*.
- (2) Events that can be classified as *force majeure* include and are not limited to natural disasters (earthquakes, typhoons, floods, etc.), disease outbreaks, robbery, theft, sabotage, war, explosions, revolutions, riots and economic chaos. /monetary, and Government regulations that affect this **Agreement**.
- (3) **THE PARTY** affected by *force majeure* is obliged to notify the other **PARTY** no later than 14 (fourteen) days after the end of *the force majeure*.
- (4) If within 10 (ten) working days from the receipt of the notification there is no or no response from **the PARTY** who received the notification, then the risk of an event as intended in paragraph (3) is deemed to have been approved by that **PARTY**.
- (5) The force majeure situation as referred to in this article does not invalidate **the Agreement**, and based on the preparedness of the conditions, **the PARTIES** can carry out cooperation as appropriate.

## ARTICLE 9 DISPUTE

- (1) If in the implementation of this **Agreement** there is a dispute or disagreement between **the PARTIES**, it will be resolved by deliberation to reach a consensus.
- (2) If the provisions in paragraph (1) are not achieved, **the PARTIES** agree to submit the disputes that arise to the Indonesian National Arbitration Board.

### ARTICLE 10 CLOSING

- (1) All changes and/or other matters which are not sufficiently regulated in this **Agreement** will be discussed in deliberation by **the PARTIES** and will be stated in an addendum which will become an integral and inseparable part of this **Agreement**.
- (2) **agreement** is made in 2 (two) original copies, duly stamped, and signed by **THE PARTIES**, and both have the same legal force for each **PARTY**.
- (3) **THE PARTIES** are obliged to submit a copy of this **Agreement** to the relevant departments in their respective agencies.



FIRST PARTY

Dean of the Faculty of Letters

State University of Malang

Dr. Moch. Syahri, S.Sos., M.Si. NIP. 1971111111999031002 SECOND PARTY Go Study



Ms. QIN Ziyan CEO of Go Study Global Education